

Webinar on

Emotional Intelligence (EQ): It's More Important For Success Than Your IQ!

Learning Objectives

- *Define Emotional intelligence (EQ): what it is and why it's important*
- *Recognize the three reasons you and your organization need to practice EQ*
- *Provide an EQ competency model and the four domains or core skills that are essential*
- *Identify the five elements of EQ and the questions you need to ask yourself to gauge your EQ*



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○ Provide examples of how EQ is used for hiring and selection, high potential and executive development, team effectiveness

○ Review five self-management skills to increase your professional and leadership EQ

○ Put it into practice: How to use EQ in a variety of real world workplace situations

○ Plan actions or next steps for implementing key ideas and skills

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In this webinar you will become familiar with the EQ model and learn how to apply EQ skills for maximum effectiveness.

PRESENTED BY:

Marcia Zidle is a board certified executive coach, business management consultant and keynote speaker, who helps entrepreneurial ventures; small to medium size companies and professional firms to leverage their leadership and human capital assets. She has 25 years of management, business consulting and international experience in a variety of industries including health care, financial services, oil and gas, manufacturing, insurance, pharmaceuticals, hospitality, government and nonprofits.

On-Demand Webinar

Duration : 60 Minutes

Price: \$200

Webinar Description

Emotionally intelligent managers, supervisors and professional staff are your greatest assets. They solve problems, resolve conflict and build teamwork. Researchers and business experts agree that people with high emotional intelligence (EQ) are consistently the top performers in their organizations. They're more resilient and flexible when things get tough, and are held in the highest regard by their bosses, peers, co-workers, and others.

On the other hand, those with low EQs continually sabotage their own efforts and those of others. They fail to tune into the emotions of their employees; minimize their efforts to solve problem and improve productivity; and tend to alienate the members of their teams and other stakeholders. By using the emotional intelligence skills and mind-set during this webinar, you'll gain the ability to more appropriately respond to the world around you and eliminate the stress and frustration that often comes from working with others.



In today's workplace, it isn't enough for your managers, supervisors and professional staff to be smart; what's required is to have emotional intelligence (EQ) - the ability to manage effectively emotions and behavior; navigate the social complexities of the workplace; and make the right decisions that will achieve positive results.

There are extraordinary benefits to boosting emotional intelligence in your organization. With a greater level of self-awareness and control as well as a better understanding of others, your key talent will be more focused, disciplined, collaborative and productive. In this webinar you will become familiar with the EQ model and learn how to apply EQ skills for maximum effectiveness. Gain insight and tools you can apply to make your job and career more satisfying and successful. Join us, and discover exactly what emotional intelligence is ... why it's recognized as one of the hottest performance tools for success-minded people ... and how you can easily "raise" your EQ to stand out from the crowd.



Who Should Attend ?

CEO's, COO's

VP of Human Resources

Chief Learning Officer

Directors, Project Managers

Operation Managers and Supervisors

Team Leaders

Staff Managers and Supervisors



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